

	2003 BUDGET	2004 BUDGET	2005 BUDGET	2006 BUDGET	2007 BUDGET	2008 BUDGET	2009 BUDGET	2009 ESTIMATE	2010 REQUEST
*****INCOME*****									
ADMIN/APPLICATION FEE	5,000.00	\$6,000.00	\$4,000.00	\$4,000.00	\$2,000.00	\$2,000.00	\$1,500.00	\$1,500.00	\$1,500.00
ESSEX CO ALLOCATION									
IDA OPERATING	200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$40,000.00	\$40,000.00	\$200,000.00	\$200,000.00
EZ OPERATING			\$0.00	\$0.00	\$0.00	\$7,500.00	\$0.00	\$0.00	\$0.00
GRANT ADMINISTRATION	13,000.00	\$7,500.00	\$0.00	\$0.00	\$13,750.00	\$13,750.00	\$14,300.00	\$14,300.00	\$0.00
REAL ESTATE	20,000.00	\$20,000.00	\$15,000.00	\$20,500.00	\$20,500.00	\$17,500.00	\$8,000.00	\$8,000.00	\$8,000.00
HUD PROGRAM ADMIN/DELIVERY	25,000.00	\$11,500.00	\$20,000.00	\$26,710.00	\$23,000.00	\$23,000.00	\$27,000.00	\$23,729.00	\$0.00
NYS ESD (EMPIRE ZONE)	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$263,000.00	\$245,000.00	\$239,000.00	\$306,710.00	\$303,750.00	\$303,750.00	\$290,800.00	\$287,529.00	\$263,800.00
*****EXPENSES*****									
ACCOUNTING	\$8,000.00	\$8,650.00	\$8,500.00	\$9,500.00	\$6,500.00	\$8,250.00	\$8,500.00	\$8,500.00	\$5,800.00
BANK SERVICE CHARGES	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
BOARD MEETINGS - MONTHLY	\$200.00	\$200.00	\$200.00	\$225.00	\$200.00	\$100.00	\$75.00	\$75.00	\$100.00
BUILDING EXPENSES (OFFICE)	\$10,500.00	\$10,800.00	\$9,900.00	\$5,100.00	\$4,250.00	\$6,675.00	\$6,500.00	\$6,500.00	\$6,500.00
CONFWORK SHOPS/EDU	\$2,500.00	\$3,150.00	\$3,000.00	\$5,000.00	\$5,000.00	\$4,500.00	\$4,750.00	\$4,750.00	\$4,500.00
DUES & SUBSCRIPTIONS	\$1,000.00	\$875.00	\$950.00	\$975.00	\$1,250.00	\$350.00	\$1,650.00	\$1,650.00	\$1,125.00
EQUIPMENT	\$3,000.00	\$2,500.00	\$750.00	\$500.00	\$750.00	\$3,300.00	\$5,575.00	\$5,575.00	\$5,575.00
MAINTENANCE (Electronics)	\$1,500.00	\$1,250.00	\$500.00	\$1,250.00	\$2,500.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,500.00
FURNITURE & FIXTURES	\$500.00	\$250.00	\$250.00	\$0.00	\$0.00	\$0.00	\$250.00	\$250.00	\$0.00
INSURANCE-LIABILITY	\$5,817.00	\$2,195.00	\$2,100.00	\$4,825.00	\$5,000.00	\$2,500.00	\$3,475.00	\$3,475.00	\$3,300.00
INSURANCE-MEDICAL	\$5,635.00	\$10,900.00	\$12,562.00	\$15,000.00	\$19,400.00	\$20,425.00	\$16,450.00	\$16,450.00	\$13,200.00
LEGAL FEES - CONTRACT	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00
LEGAL NOTICES	\$1,000.00	\$250.00	\$250.00	\$235.00	\$500.00	\$350.00	\$150.00	\$150.00	\$100.00
MARKETING/ADVERTISING	\$86,798.00	\$42,950.00	\$35,635.00	\$47,685.00	\$45,418.00	\$32,577.00	\$15,104.00	\$11,833.00	\$825.00
MEETING/CLIENTS (MEALS)	\$1,000.00	\$750.00	\$500.00	\$1,000.00	\$750.00	\$500.00	\$750.00	\$750.00	\$750.00
OFFICE SUPPLIES	\$2,000.00	\$2,250.00	\$2,000.00	\$2,750.00	\$3,000.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,000.00
OFFICE EXPENSE	\$2,000.00	\$1,000.00	\$1,000.00	\$1,750.00	\$500.00	\$1,750.00	\$2,250.00	\$2,250.00	\$2,000.00
PAYROLL	\$95,000.00	\$114,000.00	\$119,650.00	\$150,775.00	\$156,800.00	\$162,288.00	\$169,500.00	\$169,500.00	\$170,000.00
PAYROLL TAXES	\$8,000.00	\$10,830.00	\$10,775.00	\$13,825.00	\$14,125.00	\$17,850.00	\$18,650.00	\$18,650.00	\$15,000.00
PENSION	\$2,400.00	\$4,800.00	\$4,800.00	\$10,103.00	\$13,400.00	\$16,635.00	\$13,346.00	\$13,346.00	\$12,000.00
POSTAGE	\$2,250.00	\$2,250.00	\$1,850.00	\$2,000.00	\$2,000.00	\$1,800.00	\$1,275.00	\$1,275.00	\$1,275.00
PRINTING	\$500.00	\$250.00	\$250.00	\$1,750.00	\$1,000.00	\$250.00	\$500.00	\$500.00	\$250.00
REAL ESTATE TAXES (OFFICE)	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$350.00	\$0.00	\$0.00	\$0.00
TELEPHONE	\$9,200.00	\$10,500.00	\$6,000.00	\$9,500.00	\$7,250.00	\$6,750.00	\$5,750.00	\$5,750.00	\$5,750.00
TRAVEL	\$6,000.00	\$6,250.00	\$4,250.00	\$6,000.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
CONTINGENCY	\$0.00	\$0.00	\$0.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$263,000.00	\$245,000.00	\$239,000.00	\$306,710.00	\$303,750.00	\$303,750.00	\$290,800.00	\$287,529.00	\$263,800.00

*Please note contingency budget was used in 2006 to account for office expenses (i.e. maintenance) at new office building